

INTEGRATED REO ASSET MANAGEMENT PLATFORM



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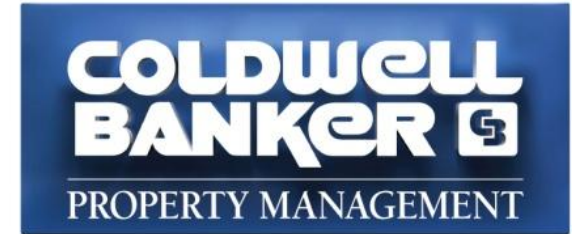
MARKET COVERAGE BY REALOGY - COLDWELL BANKER COMMERCIAL



Integrated CBC Service Delivery
REO Management & Marketing
Turn-Key Solution



ESTATES



PROPERTY CONSULTANTS



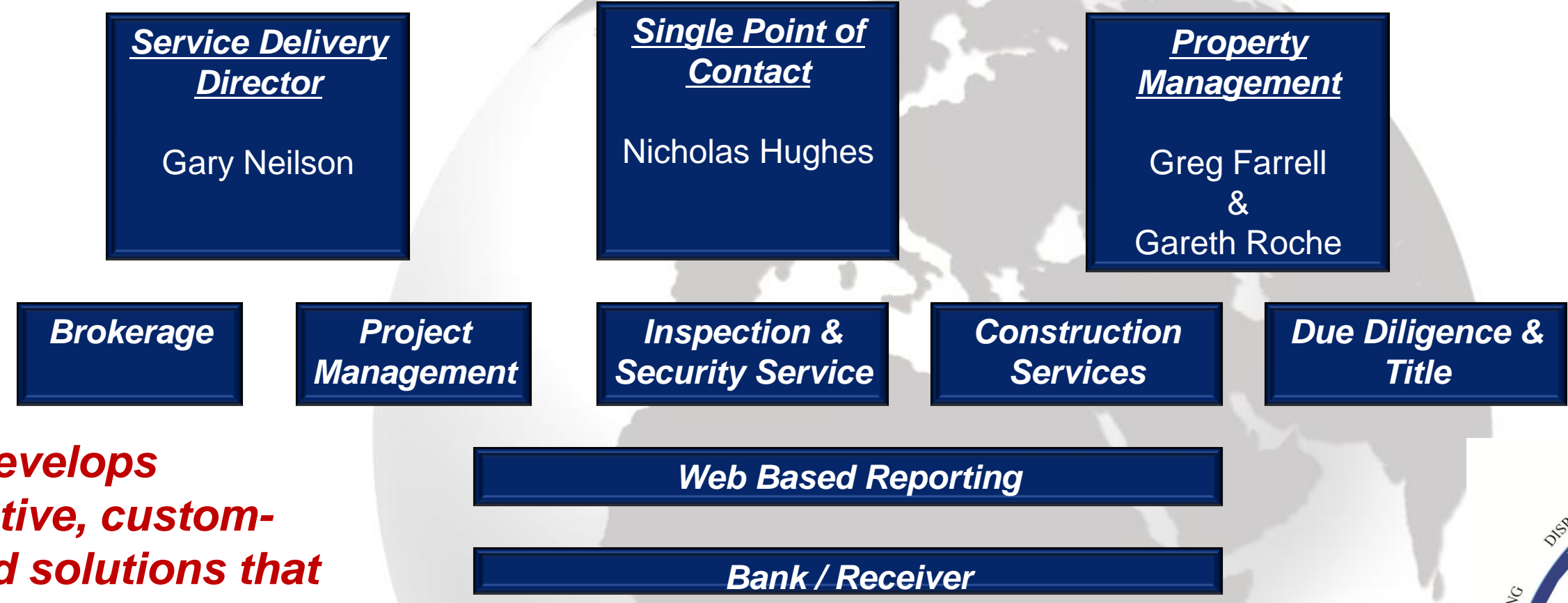
- Portfolio Management
- Web-Based Reporting
- Property Management
- Facility Management
- Accounting and Operational Reporting
- Capital Budget Planning

- Asset Repositioning
- Conditional Inspections
- Operational Reviews
- Vendor Contract Consolidation

- Construction Services
- Project & Construction Management
- Market Research
- Closing Management Services
- Due Diligence
- Title Curative

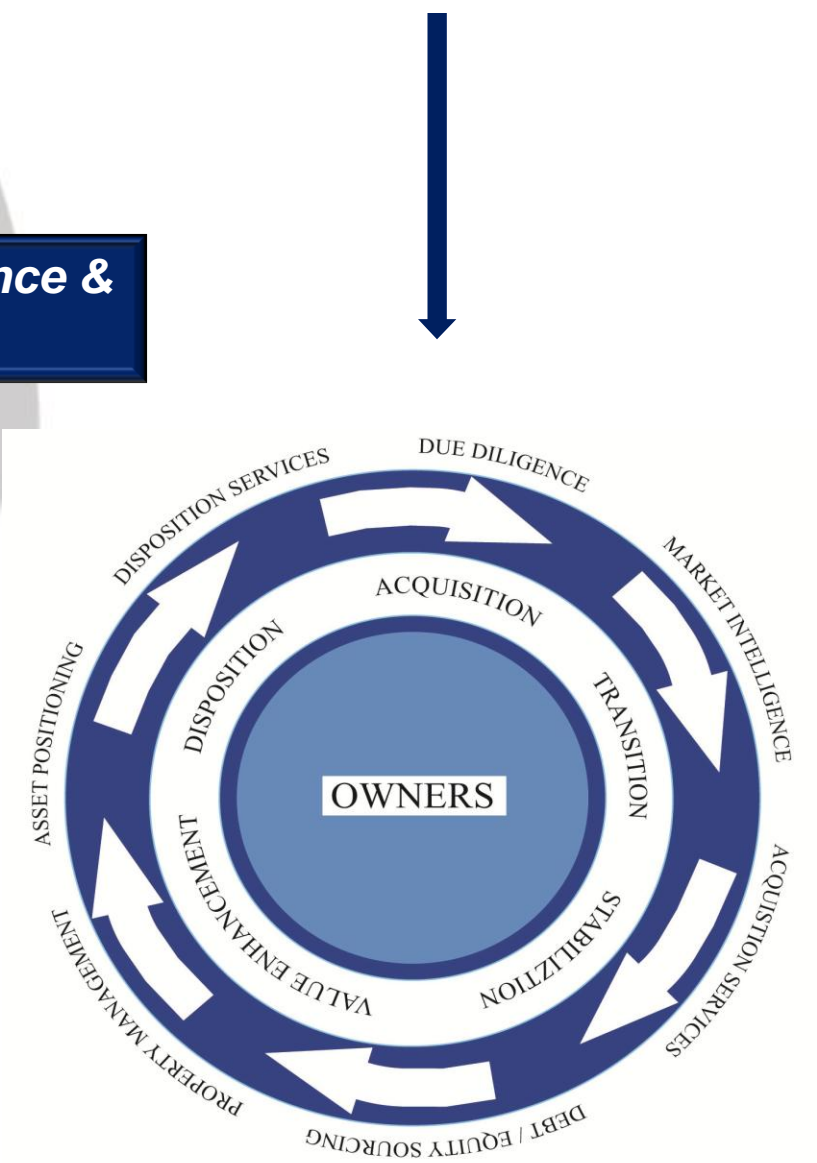
- Broker Opinions of Value
- Property Tax Consulting & Administration
- Leasing
- Document Management
- Lease Administration

Organisational Chart

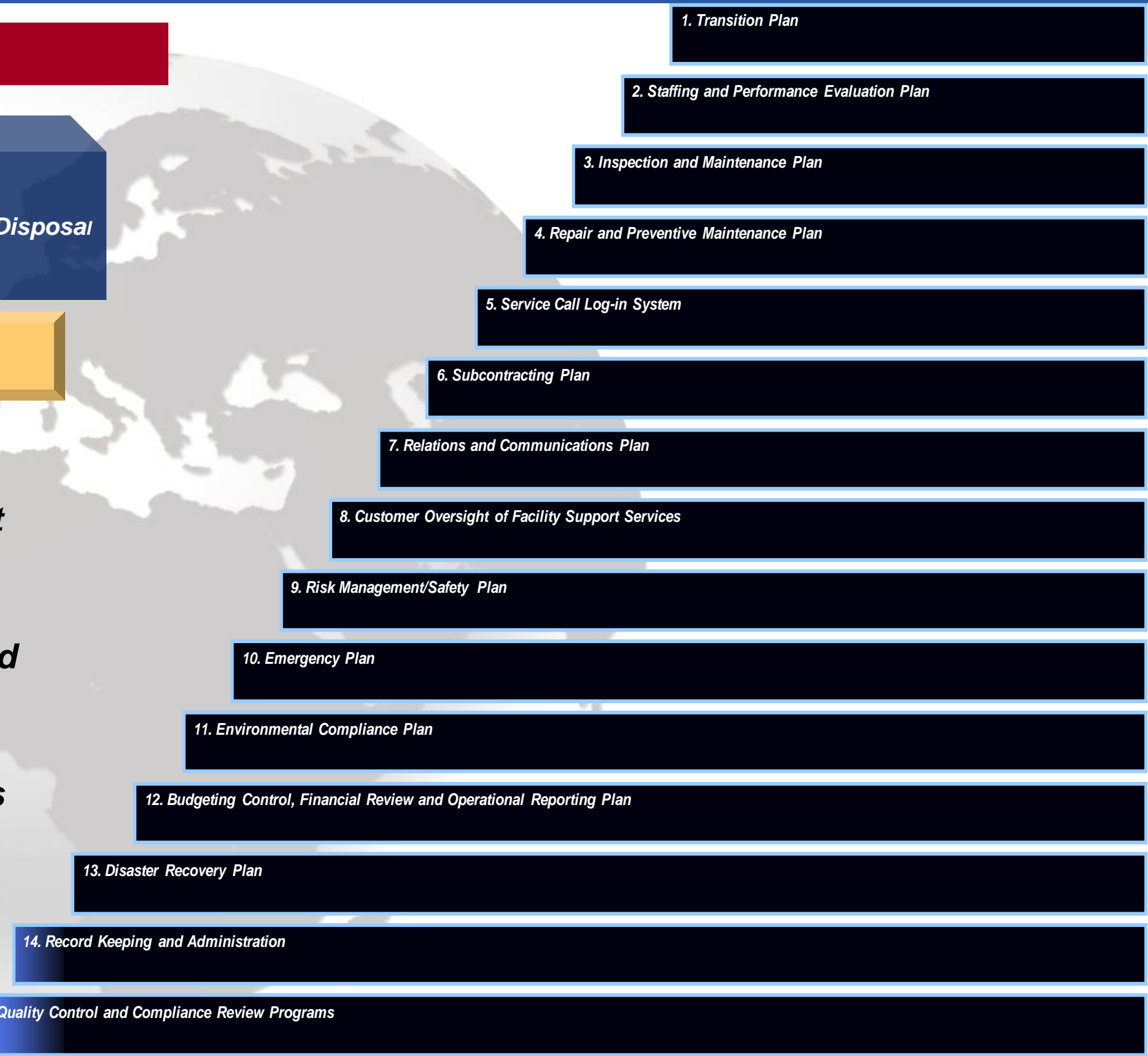
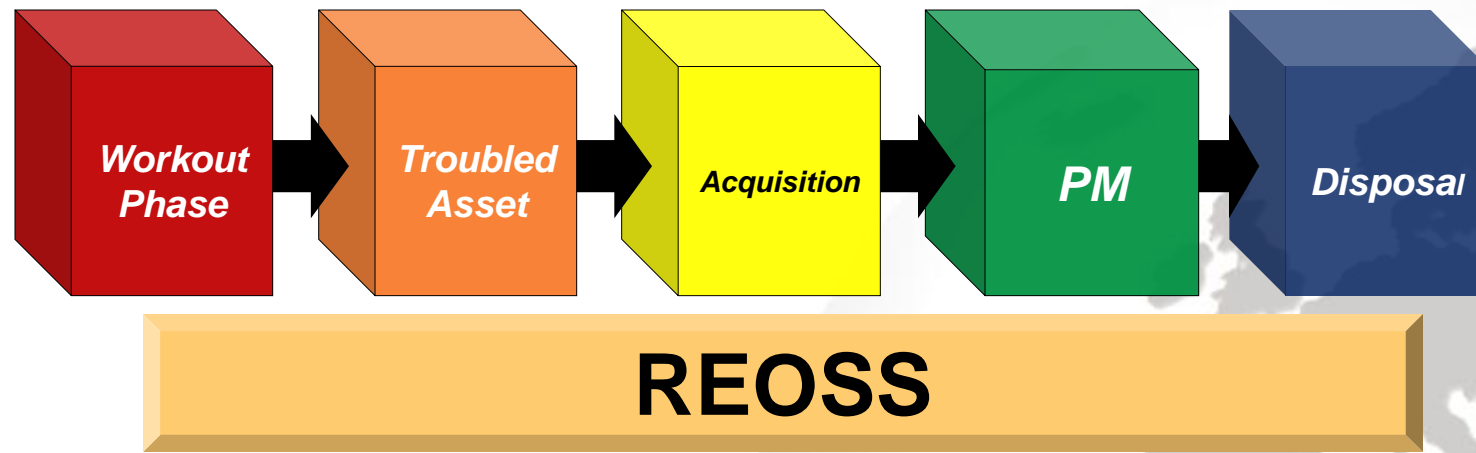


CBC develops innovative, custom-tailored solutions that are in the best interest of our customers

Developed to manage your asset through out the life cycle of your real estate objectives

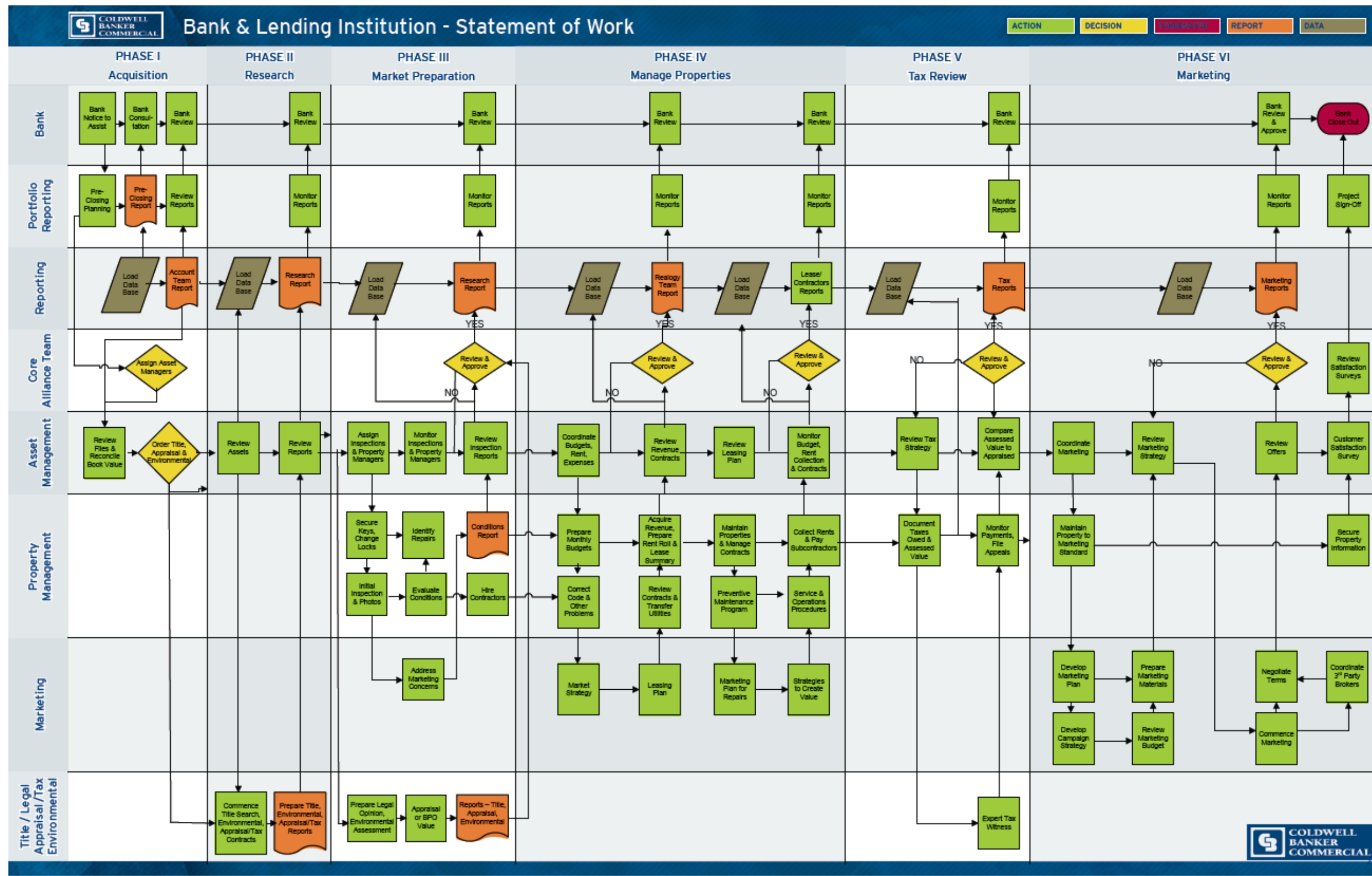


Distressed Asset Cycle & Management Plan



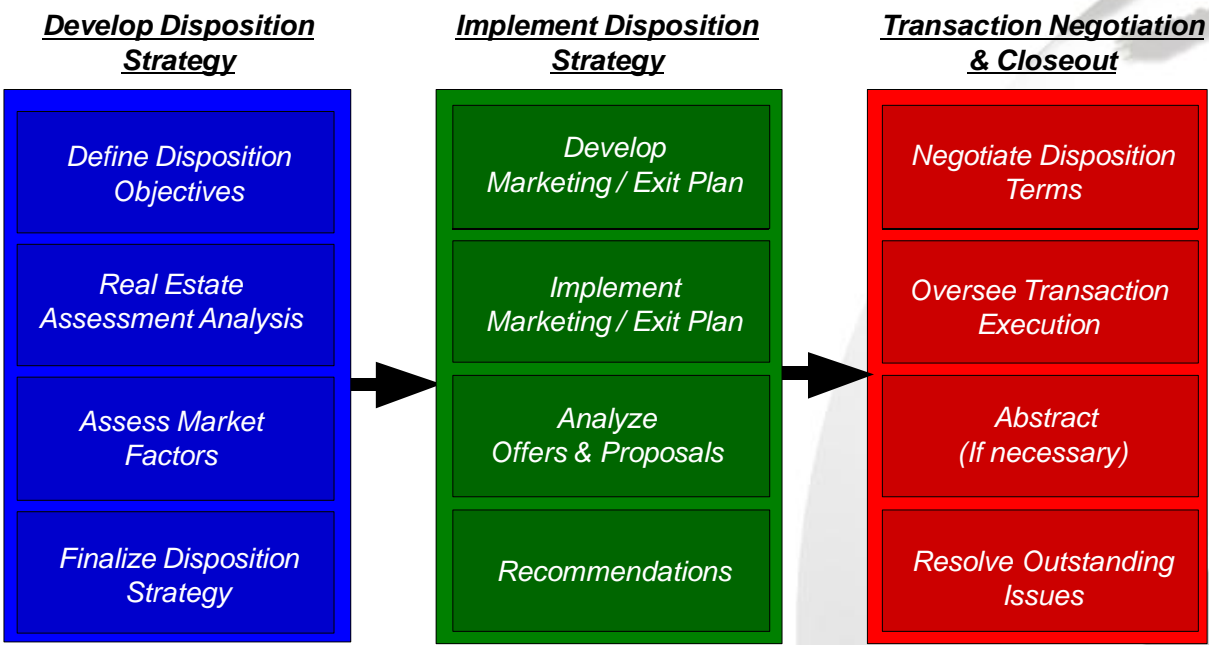
- **The basis of the operating strategies for a CBC managed property is based upon a fifteen (15) point General Management Plan.**
- **The General Management Plan has been developed over 30 years of experiences of asset management.**
- **We employ a customised approach that addresses each client's unique needs.**
- **We recommend measures to improve asset performance, develop an asset strategy & evaluate other opportunities in specific markets.**

Process Flow Chart



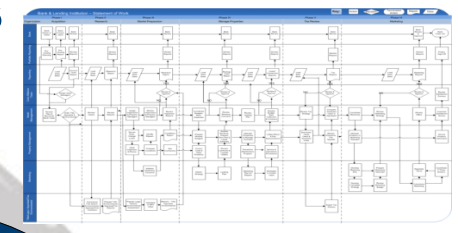
REPORTING & QUALITY ASSURANCE TECHNOLOGY

DISPOSAL SERVICES



Reporting & Key Performance Indicators

Reporting Format Standardisation
 Determined KPI's Metric Integration
 Pre Service Application
 Perspective Metrics
 Critical to Quality

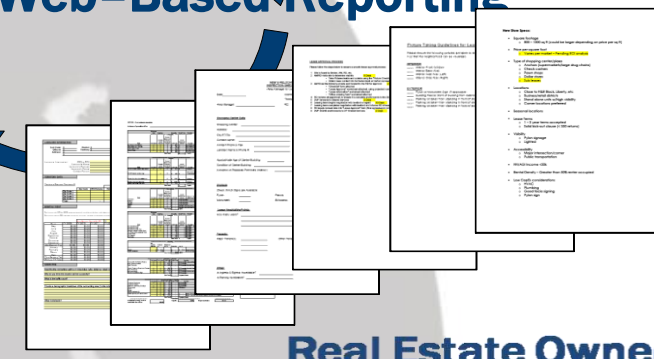


Bundle Book
Web-Based Reporting

Quality Assurance
 Customer Satisfaction
 Report Cards
 Quantitative & Qualitative Assessments

Technology

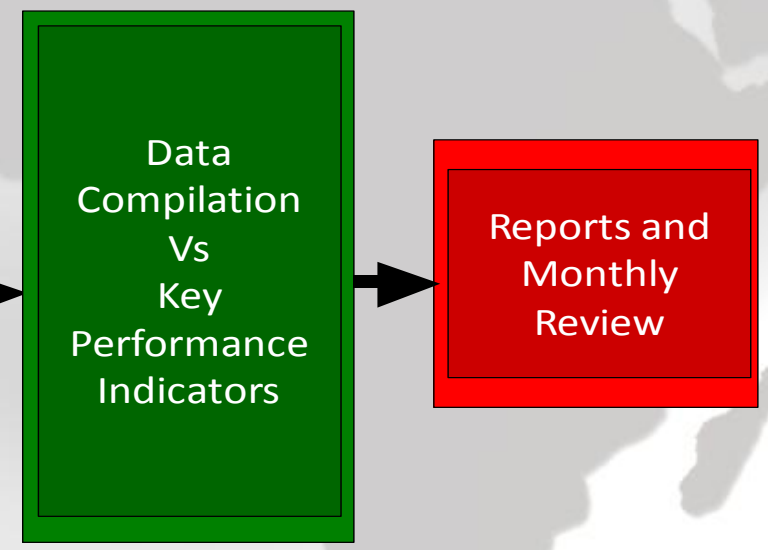
Web Based Reporting
 24/7 Property/Project Status
 Document Management & Imaging



KEY PERFORMANCE INDICATORS

- How do we measure success?**
 Certain components are consistent such as:
- Financial**-Savings across multiple categories
 - Process**-Total cycle time, uniformity, and schedule maintenance
 - Budget and Payment Accuracy**-Performance against budget, variance elimination
 - Customer Satisfaction** - Qualitative performance report card
 - Productivity**-Process output per unit or FTE

- Portfolio Consulting
- Acquisition Services
- Disposition Services
- Property & Facilities Management
- Lease Administration
- Project Management
- Title Curative and Closing Services
- Relocation Services
- Appraisal Services

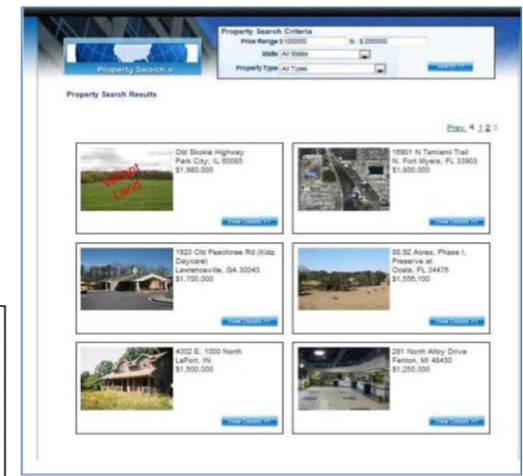


<http://www.gcs-reo.com/reoapp/Logon.aspx>



Data Management
Document Management

<http://www.gcs-reo.com>



Available Properties

<http://www.gcs-reo.com/docs/>

Benefits & Capabilities

- **Decreased Exposure to Property Ownership Carrying Costs and Liabilities**
- **Managed Service from Green Field, Completed or Partially Completed through to Disposal**
- **Local Property Trend Knowledge and Experience with International Support**
- **Standardisation of Tracking and Reporting Methods to Facilitate Internal Communication**
- **Key Performance Metric Analysis to Ensure Maximum Portfolio Management Efficiencies**
- **Customized Financial Reporting Package with Unrivalled Flexibility**

*“Our Guiding Philosophy – We Manage
Your Property As If It Were Our Own.”*

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